







Spanish Ornithological Society



ELGO-DIMITRA (Greece)



University of Jaén



D.R.E.AM. Italia



Experimental station of arid zones (EEZA-CSIC)



University of Évora



Regional Government of Jaén



Juan Vilar Strategic Consultants S.L.



To find a solution for the



ENVIRONMENTA **CRISIS**

Biodiversity loss



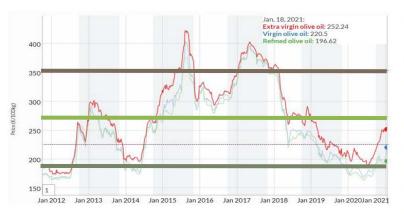




To find a solution for the

ECONOMIC CRISIS CRISIS CANAL C

Production costs and market price (Jaén, Spain



Traditional olive groves on slopes

Traditional olive groves

Intensive and superintensive olive groves

IN THE TRADITIONAL OLIVE GROVES: Prices below production costs

BIECTIVES OLIVARES VIVOS

A STATE OF A CONTINUE OF STATE OF STATE

To develop



A STRATEGY



PROFITABILITY

TO CONNECT PRODUCERS
WITH CONSUMERS







Scientifically designing a model of olive growing that restores biodiversity

And it transforms it into profitability through a certification seal, which positions this added value as a recognised and profitable value in the oil market.





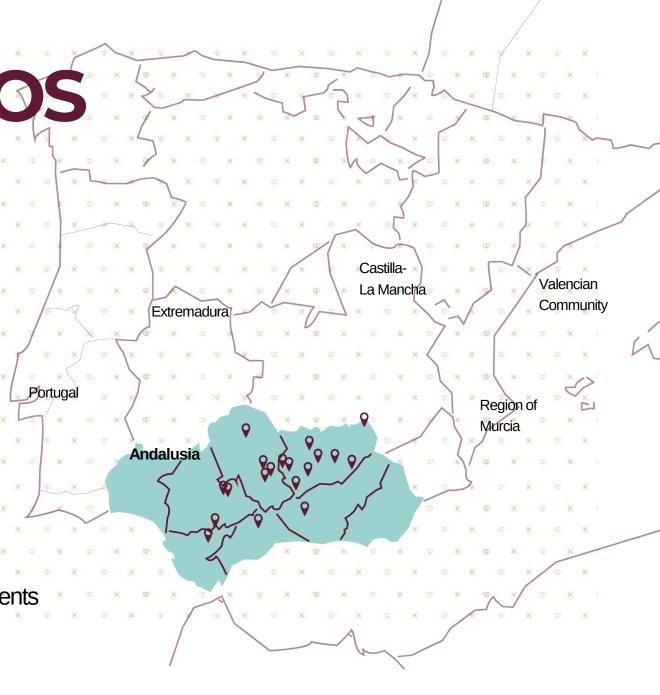
Sampling design

40 very different olive groves

(20 demonstrative & 20 control)

- Size.
- Intensification.
- Landscape.

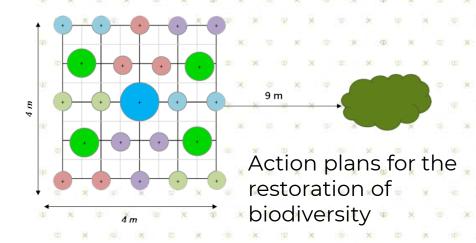
3,600 hectares With land stewardship agreements



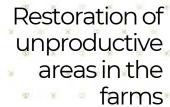
HOW? OLIVARES VIVOS

AGRI-ENVIRONMENTAL SCHEME

lamano de celda: 1 m



Sustainable management of the herbaceous cover

























Sampling design

Biodiversity monitoring:

Before (2016) and after (2019) the implementation of the agri-environmental scher

Indicators:

- Birds
 Ants

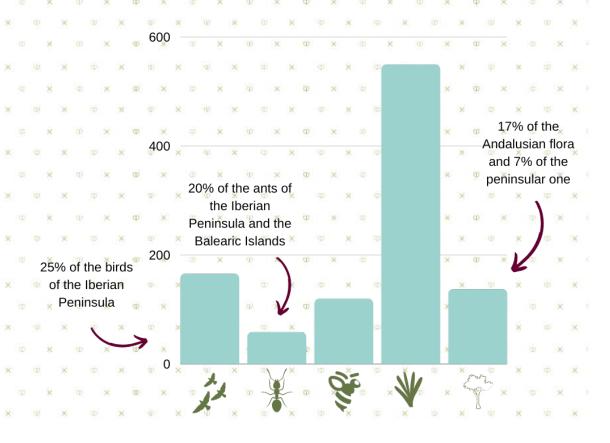
- Pollinators
 Herbaceous plants
 Woody plants



More than 15,000 censuses carried out and more than 600,000 contacts registered and analyzed

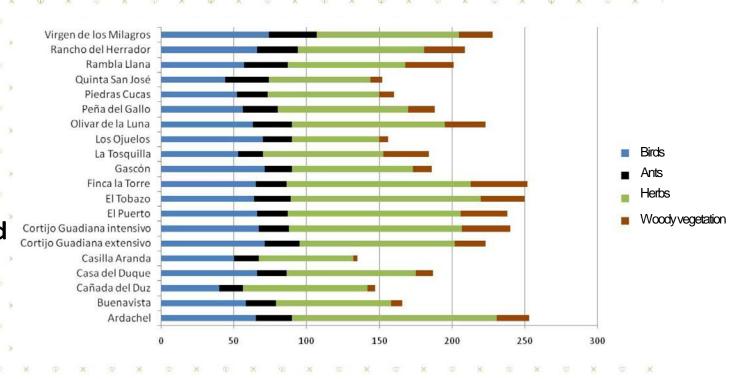
Pre-operational monitoring of biodiversity

 Olive groves still harbor much of the original biodiversity of the territory



Pre-operational monitoring of biodiversity

- Olive groves still harbor much of the original biodiversity of the territory
- It is very unevenly distributed
- Strongly influenced by agricultural and land use intensification







RICHNESS

Average variation 2016/2019	Var. in intensive olive groves
Birds +5.4	1% Birds +9.6%
Ants × • × • × -6.9	9% Ants -3.1%
Pollinators +13.9	9% Pollinators +7.5%
Herbaceous plants +13.9	9% Herbaceous plants +30.1%
Woody plants +171.8	Woody plants +259%

Post-operational monitoring of biodiversity

+15.1%
+0%
+259.8%
ants +26.7%
+20.0%

VARES VIVOS





+10% with herbaceous cover management

+20% with landscape diversification measures

There is vast opportunity to recover biodiversity using relatively simple agri-environmental schemes

Agriculture, Ecosystems and Environment 277 (2019) 61-73



Contents lists available at ScienceDirect

Agriculture, Ecosystems and Environment





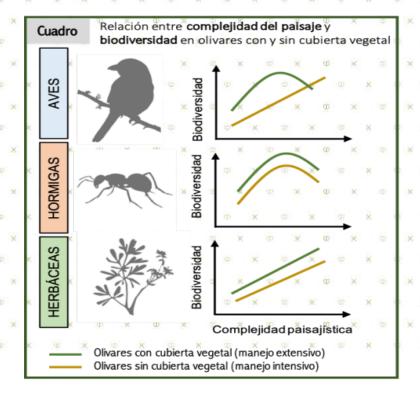
Landscape-moderated biodiversity effects of ground herb cover in olive groves: Implications for regional biodiversity conservation



Pedro J. Reya, Antonio J. Manzaneda, Francisco Valera, Julio M. Alcántara, Rubén Tarifa, Jorge Islaa, José L. Molina-Pardoa, Gemma Calvoa, Teresa Salidoa, J. Eugenio Gutiérreze, Carlos Ruiz^c

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HOW DO WE
TRANSFORM
BIODIVERSITY
INTO PROFITABILITY?

BASED ON THREE PILLARS

- Saving on inputs, through recovery of ecosystem services
- Payment for environmenta practices
- 3 Added value on the olive oils market

RESULTS OLIVARES VIVOS



HOW DO WE
TRANSFORM
BIODIVERSITY
INTO PROFITABILITY?

SAVING ON INPUTS, THROUGH RECOVERY OF ECOSYSTEM SERVICES

SAME PRODUCTION

as the reference farms

LESS INPUTS

-22% in the use of fertilisers and phytosanitary products in the demonstration farms.



RESULTS OLIVARES VIVOS

HOW DO WE
TRANSFORM
BIODIVERSITY
INTO PROFITABILITY?

2 PAYMENT FOR ENVIRONMENTAL SERVICES





Better prepared for the new Ecoschemes and Rural development interventions



HOW DO WE TRANSFORM BIODIVERSITY INTO PROFITABILIT



Feed back to policy makers







INTERVENCIONES DE DESARROLLO RURAL EN ANDALUCÍA



6501.2-Cultivos sostenibles	6871-No productivas en medio natural
6501.3-Fomento y gestión sostenible de pastos	6872-No productivas en zonas rurales
6501.4-Apicultura para la biodiversidad	6881-Forestales no productivas
6501.5-Protección de la avifauna	
6503-Gestión agroambiental en agricultura ecológica	Intervenciones no incluidas
6505-Conservación recursos genéticos	6501.6-Mejora de hábitats que preserven biodiversidad
6613-Limitaciones naturales u otras	6501.7-Alternativas a la lucha química
6841.1-Productivas en explotaciones agrarias	6501.8-Mejora del suelo y lucha contra la erosión 💮
6842.1-Con objetivos ambientales en transformación	6502.1. Compromisos forestales de gestión
6843.1-En infraestructuras de regadíos	6504-Compromisos para bienestar y sanidad animal
6844-No productivas vinculadas a mitigar el CC	6712-Desventajas por aplicación de directivas

RESULTS OLIVARES VIVOS

THE ADDED VALUE CAN BE TRANSFERED TO MARKET BY A CERTIFICATION

3 ADDED VALUE ON THE OLIVE OILS MARKET

Europe's first agri-food product with a scientifically proven contribution to biodiversity restoration



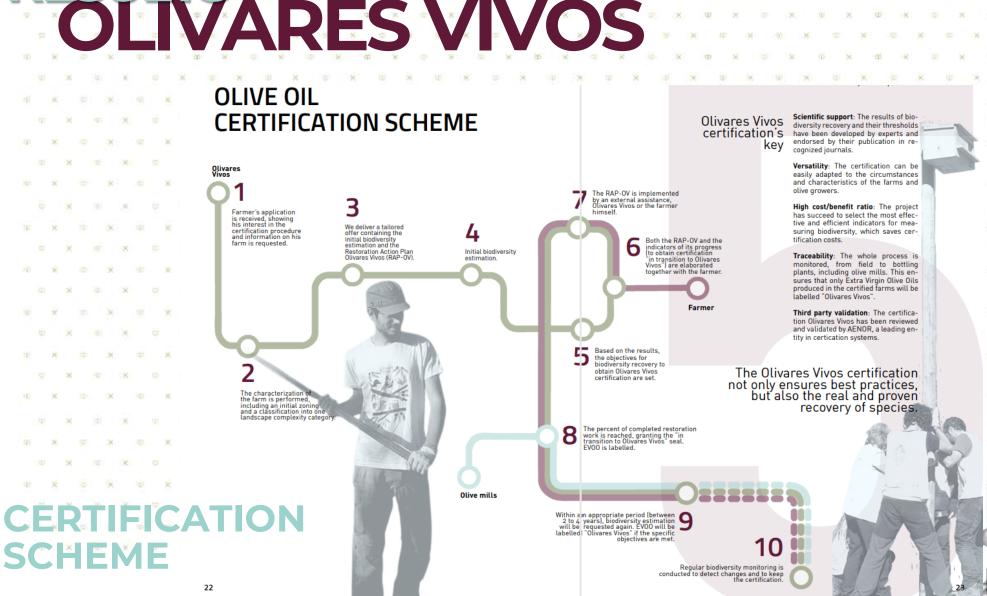
RESULTS OLIVARES VIVOS

HOW DO WE TRANSFORM BIODIVERSITY INTO PROFITABILITY?

3 ADDED VALUE ON THE OLIVE OILS MARKET



- Market research in **Spain**, **Denmark**, **Germany** and the **UK**. 800 surveys in each country with gender, age and education levels.
- Report on key aspects of potential **consume** behaviour of Olivares Vivos olive oil.
- Consumer focus groups to design the best communication **strategy for the added value** of Olivares Vivos.







CONSUMERS

THE CHANCE TO SUPPORT



WITH THEIR PURCHASE



WHICH ARE THE NEXT STEPS OF OLIVARES VIVOS?

AND ALUSIA. **TO THE REST OF

To accelerate the replication of the Olivares Vivos model in the main olive-growing regions of the European Mediterranean.

Certification

LIFE Olivares Vivos+: Working in producing coutries and consuming regions







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We are in:









































Contributors









